

Rules for any mode or modes of transport

EXW Ex works
(Insert named place of delivery)
Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

CIP Transport and insurance paid
(Insert named place of destination) Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Four arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, a blue arrow for Insurance, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

FCA Free carrier
(Insert named place of delivery)
Incoterms® 2020

A)

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

B)

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

DAP Delivered at place
(Insert named place of destination) Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

DDP Delivered at place unloaded
(Insert named place of destination) Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

CPT Carriage paid to
(Insert named place of destination) Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

DDP Delivered duty paid
(Insert named place of destination) Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A truck icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

Rules for sea and inland waterway transport

FAS Free alongside ship
(Insert named port of loading)
Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A ship icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

CFR Cost and freight
(Insert named port of destination)
Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A ship icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

FOB Free on board
(Insert named port of loading)
Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A ship icon is between them. Three arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

CIF Cost, insurance and freight
(Insert named port of destination)
Incoterms® 2020

The diagram shows a Seller on the left and a Buyer on the right. A ship icon is between them. Four arrows point from Seller to Buyer: a blue arrow for Costs, a red arrow for Risks, a blue arrow for Insurance, and a red arrow for Import formalities. A red box labeled 'Import formalities' is at the Buyer's end. A dark blue box labeled 'Export formalities' is at the Seller's end.

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